

Term Contract No. 435A

STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION		
DIVISION OF PURCHASE AND CONTRACT		
116 West Jones Street, Raleigh, NC 27603-8002		
Term Contract	435A	Janitorial Cleaners, Environmental Cleaners, and Odor Counteractants
Effective Dates	April 1, 2008 through March 31, 2010	
Bid Number	701097	
Administrator	Paul Rock	
Phone	(919) 807-4560	
Fax	(919) 807-4511	
E-Mail	paul.rock@doa.nc.gov	
Last Updated	June 29, 2009	

1. General Information

This contract is for use by all state agencies, departments, institutions, universities, community colleges (except those exempted by statute), and certain non-state agencies.

NON-STATE AGENCIES ELIGIBLE TO PARTICIPATE IN THIS CONTRACT

In accordance with North Carolina General Statutes 143-49 (6), certain non-state entities described below, may participate in this contract on a voluntary basis. Any of the non-state entities that choose to participate in this contract must abide by the terms and conditions that are set forth in this contract.

Nonprofit corporations operating charitable hospitals, local nonprofit community sheltered workshops or centers that meet standards established by the Division of Vocational Rehabilitation of the Department of Health and Human Services, private nonprofit agencies licensed or approved by the Department of Health and Human Services as child placing agencies, residential child-care facilities, private nonprofit rural, community, and migrant health centers designated by the Office of Rural Health and Resource Development, private higher education institutions, counties, public school units, cities, towns, governmental entities, volunteer fire departments, rescue squads, and other subdivisions of the State and public agencies thereof.

A substantive effort was made to provide a variety of cleaning products that meet the various levels of sanitation needs for most users.

The below Product Descriptions contain abbreviated text from the advertised product specifications.

Immediately below is a list of websites for contract users **for informational purposes only** and are furnished for the sole purpose of providing additional information and content for thoughtful consideration. Further, these links are not to be construed as endorsements of those sites, their products, recommendations or contents.

- Reference is a magazine article which recommends consideration of the safety aspects of choosing the proper disinfectant. <http://www.vpico.com/articlemanager/printerfriendly.aspx?article=59783>
- Reference is an Internet article "CHOOSING THE PROPER SANITIZER OR DISINFECTANT", which is an excellent simple to the point document that explains disinfection and sanitization concepts: <http://www.schiff-consulting.com/choosing.html>
- Reference is U.S. Environmental Protection Agency (EPA) Internet website for definitions of Antimicrobial Pesticides (Registered Products by the EPA) which includes Sterilizers (Sporicides), Disinfectants, Sanitizers, Antiseptics and Germicides. http://www.epa.gov/oppad001/ad_info.htm
- "Disinfectant" definition from the Internet encyclopedia for distinctions between the active ingredients used in various disinfectants. <http://en.wikipedia.org/wiki/Disinfectant>
- Reference is a magazine article "Guidelines for Environmental Infection Control in Health-Care Facilities Recommendations", which includes recommendations of CDC and the Healthcare Infection Control Practices Advisory Committee (HICPAC). Page 24 specifically refers to "Cleaning and Disinfecting Surfaces for Environmental Surfaces in Patient-Care Areas".
- http://www.cdc.gov/ncidod/dhqp/pdf/guidelines/Enviro_guide_03.pdf

Need assistance fast? Click on Link: [QUICK REFERENCE PRODUCT AND PRICING INFORMATION](#)

2. Scope of Contract

The scope of this contract includes one step disinfectant cleaners (to clean non porous hard surfaces), other selected janitorial cleaners, and odor counteractants for contract users, ranging from mid level disinfectant needs: Phenolic (Tuberculocidal) based disinfecting cleaning solution for floors, walls, showers, etc. in health care related facilities; to other mid level [primarily **Ready To Use (RTU)** related products] and lower level disinfectant needs: A variety of **Quaternary** based cleaners for use in health care related facilities, municipal office bldgs., schools, research labs, and many other facilities. Other janitorial cleaners included are several bathroom cleaning products, a food service antibacterial cleaner, a glass cleaner, a variety of convenient premoistened towelettes, a drain and sewer line enzyme cleaner, and air deodorizing/ air freshening products (for restroom and other needs). Further, three **GS-37 (Green Seal) Environmental Standard** products (General Purpose Cleaner, Bathroom Cleaner, and a Window and Glass Cleaner) have been added to this term contract. Finally, the introduction of **chemical dilution control equipment** (normally located in janitorial closets) for designated products should help to improve sanitation quality, use toxicity and control costs.

3. Taxes

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

4. Abnormal Quantities

Any agency requirement that exceeds \$25,000.00 must be forwarded to the Division of Purchase and Contract for processing. The Division, at its sole discretion, may process any such requirement in one of the following ways:

- Purchase may be authorized at the current level of pricing with the current contract vendor(s).
- Additional discounts from the current level of pricing may be negotiated with the current contract vendor(s).
- A separate Invitation for Bids may be issued for the requirement.

5. Minimum Orders

This contract will be for a minimum order of \$150.00 for any single order. Agencies are authorized to purchase from best available sources on orders less than this minimum order value. This provision shall not be used by an agency to circumvent the intent of the contract. If an agency elects to place an order for less than the minimum order value, and the contractor elects to accept such order, then transportation charges will be prepaid and added to the invoice.

6. Placement of Orders

Orders will be placed throughout the contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective contractor(s) or their designated suppliers. Contract changes, if any, over the life of the contract are implemented by contract addenda released by the contract administrator to the contractor. If the contractor is accepting orders and/or delivering through other parties, for example a manufacturer accepting orders and delivering through a dealer network or dealers receiving orders through a network of other dealers, then it is the responsibility of the contractor to apprise such parties of all such contract addenda.

7. Delivery

The contractor(s) will complete delivery within 10 consecutive calendar days after receipt of order. In the event the delivery is not received within the contract delivery period, the contractor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND in the North Carolina General Contract Terms and Conditions, and the state may procure the articles or services from other sources and hold the contractor responsible for excess cost occasioned thereby.

8. Transportation Charges

All goods shall be delivered FOB destination when the "order value" is \$150.00 or more, when shipped to a single destination. Orders to a single destination that total less than this "order value" should be shipped prepaid, with

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transportation charges added to the invoice as a separate item. Transportation charges invoiced for orders equal to or more than this "order value" may be cause for removal of the contractor from the contract.

NOTE: If the contractor makes partial shipments of an order equal to or more than this "order value" to one destination, all shipments of the order shall be sent FOB destination with NO additional transportation charges added.

NOTE: All shipments should be inspected for damage immediately upon receipt.

9. Products Available On This Contract

ONE GALLON LIQUID DISINFECTANT CONCENTRATE CONTAINERS & DRY CONCENTRATE (PACKET)		
PRODUCT DESCRIPTION	PRODUCT NAME	CONTRACTOR
Phenolic Disinfectant Cleaner (Effective Against TB), Liquid Concentrate, One Gallon.	EXPOSE II 256 by Johnson Diversey EXPOSE II 256 One Gallon Link	XPEDX
Quaternary Disinfectant Cleaner; Liquid Concentrate, One Gallon.	pH7Q ULTRA by BETCO pH7Q ULTRA One Gallon Container Link	SAFFELLE
General Purpose Quaternary Disinfectant Cleaner (Neutral pH); Liquid Concentrate, One Gallon.	LYSOL Brand I.C. Quaternary Disinfectant Cleaner by Reckitt Benckiser LYSOL Brand I.C. Quaternary Disinfectant Cleaner One Gallon Container Link	LC INDUSTRIES, INC.
Heavy Duty Bathroom Quaternary Disinfectant Cleaner, Liquid Concentrate, One Gallon.	Micro-Chem Plus by National Chemical Laboratories, Inc. Micro-Chem Plus One Gallon Container Link	MORRISETTE

DISINFECTANTS CHEMICAL DILUTION CONTROL SYSTEM (84.5 OZ. CONTAINER; 2 ½ LITER)		
PRODUCT DESCRIPTION	PRODUCT NAME	CONTRACTOR
Phenolic Disinfectant Cleaner (Effective Against TB), Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	EXPOSE II 256 by Johnson Diversey Expose II 256 Chemical Dilution Control System Link	XPEDX
Quaternary Disinfectant Cleaner, Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	VIREX II 256 by Johnson Diversey Virex II 256 Chemical Dilution Control System Link	XPEDX
General Purpose Quaternary Disinfectant Cleaner (Neutral pH); Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	VIREX II 256 by Johnson Diversey Virex II 256 Chemical Dilution Control System Link	XPEDX
Heavy Duty Bathroom Quaternary Disinfectant Cleaner, Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	CREW RESTROOM FLOOR AND SURFACE by Johnson Diversey Crew Restroom Floor And Surface Chemical Dilution Control System Link	XPEDX

GS-37 ENVIRONMENTAL STANDARD (GREEN SEAL) CERTIFIED**LIQUID CONCENTRATE, ONE GALLON CONTAINER**

PRODUCT DESCRIPTION	PRODUCT NAME	CONTRACTOR
GS-37 Environmental Standard (Green Seal) Certified - General Purpose Cleaner (Not a Disinfectant) Liquid Concentrate, One Gallon.	EARTH SENSE #16 pH NEUTRAL ALL PURPOSE CLEANER by National Chemical Laboratories, Inc Earth Sense #16 Ph Neutral All Purpose Cleaner Link	MORRISETTE
GS-37 Environmental Standard (Green Seal) Certified - Bathroom Cleaner (Not a Disinfectant) Liquid Concentrate, One Gallon	EARTH SENSE #20 WASHROOM CLEANER by National Chemical Laboratories, Inc. Earth Sense #20 Washroom Cleaner Link	MORRISETTE

GS-37 ENVIRONMENTAL STANDARD (GREEN SEAL) CERTIFIED**LIQUID CONCENTRATE, CHEMICAL DILUTION CONTROL SYSTEM (84.5 OZ. CONTAINER; 2 ½ LITER)**

PRODUCT DESCRIPTION	PRODUCT NAME	CONTRACTOR
GS-37 Environmental Standard (Green Seal) Certified - General Purpose Cleaner (Not a Disinfectant) Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	ALPHA HP by Johnson Diversey Alpha HP Chemical Dilution Control System Link	XPEDX
GS-37 Environmental Standard (Green Seal) Certified - Bathroom Cleaner (Not a Disinfectant) Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	CREW BATHROOM CLEANER AND SCALE REMOVER by Johnson Diversey Crew Bathroom Cleaner And Scale Remover Chemical Dilution Control System Link	XPEDX
GS-37 Environmental Standard (Green Seal) Certified - Window and Glass Cleaner (Not a Disinfectant) Liquid Concentrate, Chemical Dilution Control System (84.5 oz. container)	GLANCE NON-AMMONIATED GLASS CLEANER by Johnson Diversey Glance Non-Ammoniated Glass Cleaner Chemical Dilution Control System Link	XPEDX

DISINFECTANT READY TO USE (RTU) PRODUCTS & ENZYME DRAIN CLEANER		
PRODUCT DESCRIPTION	PRODUCT NAME	CONTRACTOR
Quaternary Disinfectant Cleaner; On EPA List E: Effective Against TB, Human HIV-1 and Hepatitis B; Liquid Ready-To-Use (RTU), One Gallon	GERMIKLEEN by National Chemical Laboratories, Inc. GERMIKLEEN (RTU) 32 oz. Container Link	MORRISETTE
Quaternary Disinfectant Cleaner; On EPA List E: Effective Against TB, Human HIV-1 and Hepatitis B; Liquid Ready-To-Use (RTU), 32 oz. Container	FIGHT BAC by BETCO Fight Bac Quaternary (RTU) 32 oz. Container Link	SAFFELLE
Quaternary Disinfectant Cleaner with Alcohol; On EPA List B & E: Effective Against TB, Human HIV-1 and Hepatitis B; Liquid Ready-To-Use (RTU), 32 oz. Container	VIREX TB by Johnson Diversey Virex TB 32 oz. Container Link	XPEDX
Antibacterial Kitchen Quaternary Disinfectant Cleaner, Liquid Ready-To-Use (RTU), 32 oz. Container	Professional Lysol Brand Disinfectant Antibacterial Kitchen Cleaner by Reckitt Benckiser Professional Lysol Brand Disinfectant Antibacterial Kitchen Cleaner (RTU) 32 oz. Container	LC INDUSTRIES, INC.
Toilet Bowl Disinfectant Cleaner (active ingredient: hydrogen chloride), Liquid Ready-To-Use (RTU), 32 oz. Container	CREW CLINGING TOILET BOWL CLEANER by Johnson Diversey Crew Clinging Toilet Bowl Cleaner (RTU) 32 oz. Container	XPEDX
Cleaner and Disinfectant Wipes (active ingredient: citric acid), Ready-To-Use (RTU) Premoistened Towelettes (160 wipes/container, 6 X 6.75 inch)	CLEAN-CIDE WIPES by Wexford Labs, Inc. Clean-Cide Wipes Link	WEXFORD LABS, INC.
Cleaner and Disinfectant Wipes with Alcohol, Ready-To-Use (RTU) Premoistened Towelettes (160 wipes/container, 6 X 6.75 inch)	SANI-CLOTH PLUS WIPES by Professional Disposables International, Inc. Sani-Cloth Plus Wipes Link	XPEDX
Enzyme Cleaner, Drain and Sewer line (Liquid, Ready To Use) 128 oz. container	NATURE'S SOLUTION by National Chemical Laboratories, Inc. Nature's Solution One Gal Container Link	MORRISETTE

DEODORIZING/ AIR FRESHENING PRODUCTS		
Air Sanitizer , EPA Registered (Ready to use, 16 oz. Aerosol Spray can).	GLYBET by BETCO Glybet Surface and Air Aerosol Spray Link	SAFFELLE
Solid Bar Odor Counteractant (Various Types), Ready To Use, Bar.	TS SOLIDBAR by American Sanitary	MORRISETTE
Bathroom Deodorizing/Air Freshening System (Liquid, Ready-To-Use), 16 oz. refill, Citrus or Cherry	DUO-SAN DUAL-ACTION SANITATION SYSTEM FOR RESTROOM FIXTURES by Hospeco Duo-San Dual-Action Link 1 Duo-San Dual-Action Link 2	XPEDX
Clip-On Toilet Bowl Deodorizer and Cleaner (Ready-To-Use, Tablet)	NON-PARA BOWL BLOCK by Krystal	SWICEGOOD
Urinal cake (puck) with integral debris screen	NON-PARA URINAL SCREEN WITH CLEANER BLOCK by Krystal	SWICEGOOD
Urinal cake (puck) without integral debris	URINAL DEODORIZER BLOCK by Krystal	SWICEGOOD

10. Price Lists and Catalogs

The successful contractor must furnish descriptive literature to any agency within five (5) work days after request of the agency. Failure to comply with these requirements may subject the contractor to removal from the contract.

Product label(s) and/or other EPA approved literature that specify targeted pathogens, instructions on how to use, ingredients, etc., along with Material Safety Data Sheet (MSDS) shall be provided to users upon request.

PRODUCT AND PRICING INFORMATION: [Product Spreadsheet LINK](#)

11. Sustainability

Three (Green Seal) GS-37 Environmental Standards (Environmentally Friendly) Categories of Products: General Purpose Cleaner, Bathroom Cleaner, and Window and Glass Cleaner were awarded in each of the 3 categories in the gallon and chemical dilution control concentrate containers.

12. Contractors

All known minority, women and disabled owned businesses, as well as disabled business enterprises and nonprofit work centers for the blind and severely disabled, including dealers, will be identified with "Minority owned" "Woman owned", "Disabled Owned", "DBE" or "BSD" as appropriate after the vendor number. This is being done in an effort to recognize these businesses and to encourage and promote their use to the greatest extent permitted by law.

When more than one supplier is listed for a particular item, selection should be made, whenever possible, from any of the groups identified above, consistent with agency needs and price considerations.

There is, however, a preference statute (G.S. 148-70) for Correction Enterprise products. For information on this preference requirement and a list of products, [click here](#).

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Contractor/ Federal ID	Address	Contact Information
Ecolab, Inc. 41-0231510	370 Wabasha Street Government Sales St. Paul, MN 55102	Thomas E. Ohs (Manager Bid Contracts) 800-352-5326 x4310 651-293-2233 Bid.sales@ecolab.com
LC Industries 56-0686307	4500 Emperor Blvd. Durham, N.C. 27703	David P. Henderson 919-596-8277 919-598-1179 FAX dave.henderson@lc-ind.com
Morrisette Paper Company 56-0770162	5925 Summit Avenue Brown Summit, NC 27214	Kerry W. Rigg 800-822-8882 ext 1116 800-621-9361 ext 4105 336-687-1835 cell 336-621-0751 919-250-3255 krigg@morrisettepaper.com
Saffelle, Inc. 56-1015940	PO Box 1499 Hillsborough, NC 27278-1499	Milton Saffelle Kim Brewczak 800-672-4525 919-245-0153 919-245-0306 fax info@saffelle.com
Swicegood Supply Co., Inc. 56-1670443	1135 Owens Road Lexington, NC 27292	Amy Swicegood 336-357-5426 336-357-5710 (Fax) swicegoodsupply@triad.rr.com
Wexford Labs, Inc. 43-1028001	325 Leffingwell Avenue Kirkwood, MO 63122	Mary Jo Thierry 800-506-1146 314-966-4134 314-966-4135 fax mjthierry@wexfordlabs.com
Xpedx 13-0872805	1021 Morrisville Parkway Morrisville, NC 27560	Matt Lindley (Raleigh/Eastern NC) (919) 467-8141 phone (919) 467-0311 fax matt.lindley@xpedx.com Art Chucales (Greensboro/Piedmont) (336) 299-1228 phone (336) 855-3862 fax art.chucales@xpedx.com Richard Whitehead (Charlotte Area) (704) 596-5771 phone (704) 596-5755 fax richard.whitehead@xpedx.com Sonya Rankin (Asheville/Mountains) (864) 220-9417 phone (864) 269-9173 fax sonya.rankin@xpedx.com

Vendor Complaint form, <http://www.ncpandc.gov/documents/vendcom.doc>

We solicit your assistance in monitoring the performance of the contractors. In the event problems arise the ordering agency should contact the contractor for resolution. If a satisfactory resolution cannot be reached the agency should complete the Vendor Complaint Form, indicate Purchase & Contract action is required, attach all supporting documentation and forward the packet to the Division of Purchase & Contract. Furthermore, if you have contractor performance issues you would like for the contract administrator to be aware of, but do not require action, complete the Vendor Complaint Form, check the 'Vendor Record Only' box (include all supporting documentation) so this may be considered in the evaluation of future bids. Thanks for your assistance in better meeting your needs.

13. Warranty

The manufacturer's standard warranty shall apply. Contractor guarantees items offered to be free from any and all defects in material, packaging and workmanship, and agrees to replace defective items promptly at no charge to the State.

14. Substitutions

Substitutions are not permitted without prior approval of the Division of Purchase and Contract. Failure of the contractor to comply with this requirement may result in the removal of the contractor from the contract.

15. Contract Addenda

Date	Description
April 1, 2008	Bid 701097 commences on April 1, 2008.
March 26, 2009	ECOLAB did not want to execute option for 1 year renewal.
March 26, 2009	Wexford Labs is approved for price increase for Wex-cide Wipes effective April 1, 2009. WEX-CIDE 128 and ENVIRO CARE GLASS CLEANER have been removed from the term contract.
June 29, 2009	Saffelle is approved for price increase for its 3 products effective June 29, 2009.